

Seceon vs Best-of-Breed: Annualized Stack & Cost Comparison

This comparison highlights the cost efficiency, operational benefits, and security coverage of Seceon’s unified platform versus a traditional multi-vendor best-of-breed approach. It outlines how consolidation with Seceon reduces total cost of ownership, streamlines operations, and delivers faster, more automated threat response—without compromising on coverage or compliance.

Deployment Stack & Costs (Annualized)

| Function | Seceon Platform (All-in-One) | Best-of-Breed Stack |
|--------------------------------------|--------------------------------------|---|
| SIEM | Included (aiSIEM) | SIEM Platform: \$180,000/year |
| XDR | Included (aiXDR360) | Endpoint Protection Suite: \$120,000/year |
| SOAR | Included (aiSOAR) | SOAR Platform: \$90,000/year |
| Threat Intelligence | Native + Integrated (Included) | TIP Subscription: \$30,000/year |
| Vulnerability/Risk Scoring | aiSecurity Score360 (Included) | Tenable.SC: \$45,000/year |
| UEBA / Insider Threat | Built-in with aiXDR | Extra module or license: \$25,000/year |
| Cloud Posture + OT | Included (CNAPP, OT360) | Extra CloudSec + OT Tools: \$35,000/year |
| DLP & Device Control | aiXDR-PMax (Included) | Extra DLP solution: \$40,000/year |
| SOC Team / Triage Load | AI-driven, needs 2–3 Tier-1 analysts | 5–6 analysts needed due to alert volume |
| Total Cost (Licensing Only) | \$260K/year (flat) | \$565K/year |
| Total Analyst Cost (SOC Team) | \$240K (3 FTEs) | \$480K (6 FTEs) |
| TCO (Licensing + Personnel) | \$500K/year | \$1.045M/year |



ROI Metrics Over 3 Years

| Metric | Seceon Platform | Best-of-Breed Stack |
|-------------------------------|--------------------------------|--------------------------------------|
| 3-Year TCO | \$1.32M | \$3.135M |
| Threat Response Time | <5 mins avg | 20–30 mins avg |
| % Alerts Auto-Resolved | 70–80% | 25–30% |
| Operational Overhead | Low (unified interface, AI) | High (integration, maintenance) |
| Security Coverage | Full-stack: IT, Cloud, OT, DLP | Requires 5+ tools |
| MTTR Reduction | 60–80% | 30–40% |
| Tool Consolidation ROI | High – saves \$600K+ | Multiple vendors, renewal complexity |

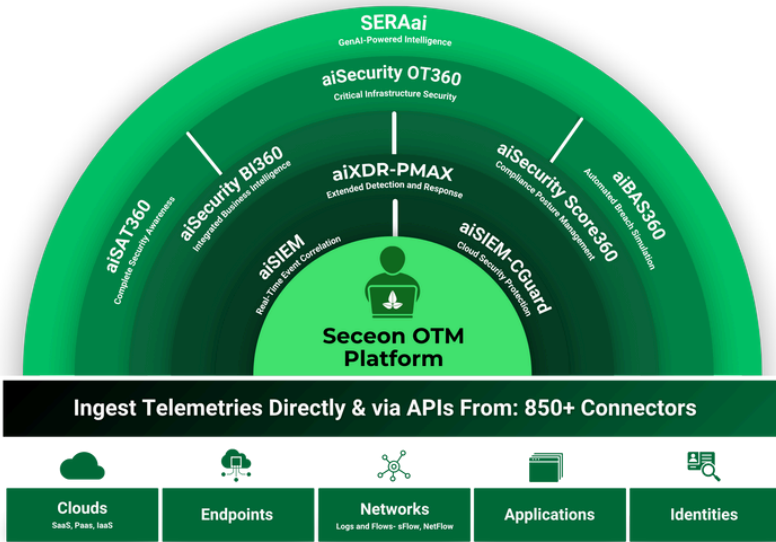


Conclusion

| Evaluation Criteria | Seceon | Best-of-Breed Stack |
|-------------------------------------|----------------------------|----------------------------|
| Security Effectiveness | High, AI-native, automated | High if fully integrated |
| Cost Efficiency | 2.5x more cost-effective | High TCO, high people cost |
| Speed of Deployment | Days | Months |
| Scalability & Simplicity | Seamless | Complex, siloed |

Investing in Seceon’s platform delivers a 20 percent ROI in just the first year by significantly reducing cyber risk from an expected loss of 750K to 150K. With an all-in annual cost of 500K covering tools, staffing, and training, the platform not only pays for itself but adds measurable value.

And it does not stop at numbers. With Seceon, you are not just saving costs, you are getting more for every dollar spent. One unified platform means fewer vendors, faster audits, stronger compliance, and complete visibility across your entire security stack. It is protection, performance, and peace of mind in one powerful solution.



About Seceon

Seceon enables MSPs and MSSPs to reduce cyber threat risks and their security stack complexity while greatly improving their ability to detect and block threats and breaches at scale. Seceon augments and automates MSP and MSSP security services with an AI and ML-powered aiSIEM, aiXDR, and aiMSSP platform. It delivers gapless coverage by collecting telemetry from logs, identity management, networks, endpoints, clouds, and applications. It's all enriched and analyzed in real-time with threat intelligence, AI and ML models built on behavioral analysis and correlation engines to create reliable, transparent detections and alerts. Over 650 partners are reselling and/or running high-margin, efficient security services with automated cyber threat remediation and continuous compliance for over 9,000 clients.

Learn more about Seceon



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